

### **Quarterly Newsletter 13 Nov 2016**

The latest news and information about our activity to our **Customers**, **Business Partners** and **Employees**.

**Abalto** consolidated its position as System Integrator by doing detail design as specialist local engineering design consultants subcontracted to **WPAI** for **PDO** Birba Gathering Station.

**Abalto** enters in Operation Technology (OT) Cyber Security as "Authorised Re-Seller" in Oman for **Wurldtech** <u>www.wurldtech.com</u> a GE Digital company <u>www.ge.com/digital/</u>

As part of portfolio diversification business development activities kicked off for the **Abalto Renewables** division with budgetary proposals submitted to clients on **Wind Solar** solutions.

Tell us what you think **Submit your comments** 

## **Highlights**

Above three updates are the main highlights for 2016, where **Abalto** won the System Integrator **SI** specialist subcontractor role in **WPAI** as an **approved** Local Engineering Design Consultant **LEDC** for BGS Control System Upgrade Project of **PDO**.

Responding to increasing cyber threats to the **Operational Technologies** systems for Critical Infrastructures, **Abalto** has brought further expertise by introducing **GE Wurldtech** in Oman acting as their Authorised Re-Seller. Multiple proposals are submitted in Upstream, Downstream, Power and Water sector for which outcome is expected by end 2016 or early 2017.

**Abalto Renewables** division is busy in identifying potential clients who are interested in direct **Steam Generation** through **Solar Parabolic Reflectors** and Electricity Generation through **Vertical Axis Wind Turbines** as a complimentary source of power assuring day and night operation for plants using these complementary technologies.

Presentations have been made and budgetary concept proposals submitted with upstream clients to provide Cyclic Steam Injection for EOR.

Our traditional area of expertise has now a strong pillar of EI&C Construction which is complementing Oil & Gas Commissioning and System Integration.

Our strong **HSE** performance during last one year of multiple site works without any **LTI** is a strong source of motivation for **Abalto** family.

We intend to induct additional Omani talent as soon as some of the projects in the pipeline are awarded to us. Omani talent in E&I or even fresh graduates are encouraged to visit <u>abalto.com</u> for any available positions.

#### www.incountryvalueoman.net

Under ICV initiative Abalto is committed to play its part of EI&C Construction support for LIWA Project of ORPIC in Sohar through CCJV, Maire Technimont and GS Mitsui.

## **New Partnership**

After forging partnerships with CIM, GE Wurldtech, Descon www.descon.com and Hengju Renewable Energy, discussions are ongoing with other potential principals to further enhance our core capabilities. www.upstreamonline.com

#### **Major ongoing projects**

- Detail Design of BGS as System Integrator with WPAI on PDO project
- Instrument Construction Contract for additional units and finalization of existing units at ORPIC SRIP
- Commissioning support for ORPIC SRIP through Petrofac
- Commissioning of Qatar Petroleum project at Dukhan
- Commissioning of Qatar Petroleum project at Messaied
- HFE of SNDC2 on behalf of L&T for PDO
- HFE of KDC on behalf of L&T for PDO
- Alarm Rationalization workshops for Yibal Khuff ongoing PDO project
- Alarm Rationalization workshops for Rabab Harweel ongoing PDO project

# **Upcoming Projects**

- Sohar Refinery CCR Relocation project
- PDO Commissioning Call-Off Contract
- Various OT Cyber Security assessments
- Multiple Engineering Technical Studies
- Provision of engineering services to **EPC** clients in Oman and Sudan
- Various requirements for Technical Manpower Supply Services
- Multiple EI&C Construction Services contracts
- Requirements for Commissioning Services

## Best regards

## **Abalto LLC**

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For more information on our Company visit www.abalto.com